

ALI WISAM MOHAMMED

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EXPERIENCE

2023 – PRESENT

FIRE & SECURITY DEPARTMENT MANAGER, HEXA CORP

Identify and pursue projects, establish key contacts, and present fire alarm solutions.

Lead negotiations, prepare project proposals, and finalize contracts with project management teams.

Oversee project life cycle from order placement to installation and commissioning.

Coordinate cross-functional teams for seamless project delivery and client satisfaction.

Conduct site visits to ensure safety, quality, project delivery, and client satisfaction.

2020 – 2023

TOOLS DEPARTMENT MANAGER, AL ASWAR

As a department manager, I got involved in every aspect of this department warehouse managing, sales, accounting, advertising, making orders, supplying agents, presenting solutions, making orders, developing a range of products, and testing new products before launching.

2019 – 2020

POWER DEPARTMENT TECHNICAL SUPPORT, AL ASWAR

Doing the accountant work of a full department which is Farber Power (making data analysis of agent's sales following agents depts. and daily, monthly, and annual analysis), in addition to providing technical support to customers in technical matters that is relative to electrical engineering and power systems, providing solutions and sales.

EDUCATION

07/2019

BACHELOR'S IN ELECTRICAL POWER ENGINEERING, MIDDLE TECHNICAL UNIVERSITY

Graduated with a 73 GPA

SKILLS

- Budgeting and Accounting
- Team Leadership
- Communication
- Sales
- Site inspection and assessment
- Compliance with regulatory standards
- Contract negotiation
- Research
- Adaptability
- Self-learning
- Project management
- Business development
- Client relationship management
- Fire alarm system expertise

AREA OF EXPERTISE

- Solar power and clean energy.
- UPS system implementations
- Electrical design
- Classic control and ATS
- Lighting design and selection
- Designing of fire alarm systems
- CCTV, MATV, INTERCOM SYSTEM
- Low current systems in general
- AutoCAD, Microsoft Office programs
- Batteries tests and specifications
- Adobe design programs

LANGUAGES

- English (Fluent)
- Arabic (native)